

AEROMART TOULOUSE 2010

By BCI Aerospace, a division of abe –advanced business events

ORDER FORM – US COMPANIES ONLY

The below rates and conditions are strictly reserved to US based companies and not available on the online registration form. Select the appropriate option and return this order form signed and stamped to BCI Aerospace representative in the USA, EABO:

EABO, European-American Business Organization, Inc. / Aeromart Toulouse

The Chrysler Building
405 Lexington Avenue, 27th Floor
New York, NY, 10174

Fax: (212) 972 3026

Phone : (212) 972 3035

bciaero@eabo.biz

The second step of your registration will require you to supply us with technical details of your capabilities, products and services. You can either complete the remaining fields of this form or fill it out from the website (**strongly recommended**):

<http://www.aeromart.tm.fr/toulouse/index.php?lang=en>

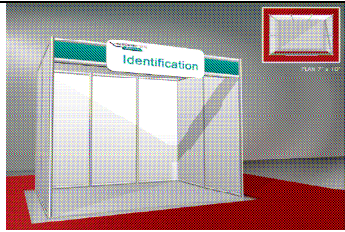
Information provided will help us make a detailed profile of your company and be visible to all participants a few weeks prior to the show. It is therefore very important to ensure your profile is accurate.

Only registered companies will have full access the buyers profiles (and those of all the other participants)

◆ AEROMART BASE - 1 company – 1 participant

€4000

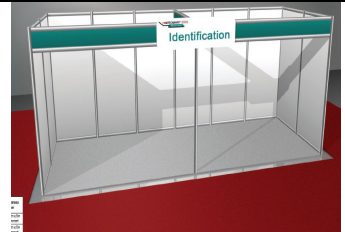
€3000 excl. Taxes

| | | |
|---|--|---|
| <p>One 6sqm booth (3x2)</p> <p>Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board</p> <p>For 1 delegate</p> |  | <ul style="list-style-type: none"> ◆ A detailed profile of your company in the online catalogue ◆ Unrestricted access to the online detailed catalogue ◆ One schedule of pre-planned B2B meetings based on your choices (on December 1&2) ◆ Supply of a memory stick with the detailed catalogue ◆ Access to the workshops and conferences ◆ Access to the coffee corner on December 1&2 (hot and cold drinks) ◆ Free access to lunch on Dec 01&02 ◆ Free access to the Gala dinner on Dec. 01st (must register) ◆ Tours at facilities of two prominent Toulouse OEMs on Dec. 03rd |
|---|--|---|

◆ AEROMART PLUS - 1 company – 2 participants

€6000

€4500 excl. Taxes

| | | |
|---|---|---|
| <p>One 12sqm booth (6x2)</p> <p>Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board</p> <p>For 2 delegates</p> |  | <ul style="list-style-type: none"> ◆ A detailed profile of your company in the online catalogue ◆ Unrestricted access to the online detailed catalogue ◆ One schedule of pre-planned B2B meetings based on your choices (on December 1&2) ◆ Supply of a memory stick with the detailed catalogue ◆ Access to the workshops and conferences ◆ Access to the coffee corner on December 1&2 (hot and cold drinks) ◆ Free access to lunch on Dec 01&02 ◆ Free access to the Gala dinner on Dec. 01st (must register) ◆ Tours at facilities of two prominent Toulouse OEMs on Dec. 03rd |
|---|---|---|

◆ AEROMART PREMIUM - 1 company – 3 participants

€10,000

€9000 excl. Taxes

| | | |
|--|---|---|
| <p>One 24sqm booth (6x4)</p> <p>Fully equipped with spot lights, 2 tables, 4 chairs, 2 arm chairs, 1 cupboard, 1 storage box, carpet and company sign.</p> <p>For 3 delegates</p> |  | <ul style="list-style-type: none"> ◆ A detailed profile of your company in the online catalogue ◆ Unrestricted access to the online detailed catalogue ◆ One schedule of pre-planned B2B meetings based on your choices (on December 1&2) ◆ Supply of a memory stick with the detailed catalogue ◆ Access to the workshops and conferences ◆ Access to the coffee corner on December 1&2 (hot and cold drinks) ◆ Free access to lunch on Dec 01&02 ◆ Free access to the Gala dinner on Dec. 01st (must register) ◆ Tours at facilities of two prominent Toulouse OEMs on Dec. 03rd |
|--|---|---|

◆ **EXTRA PARTICIPANT**

~~€300~~

€200 excl. Taxes

- ◆ Access to the Workshops and Conferences
- ◆ Access to the coffee corner on December 1&2 (hot and cold drinks)
- ◆ Free access to lunch on Dec 01&02
- ◆ Free access to the Gala diner on Dec. 01st (must register)
- ◆ **Tours at facilities of two prominent Toulouse OEMs on Dec. 03rd**

◆ **WORKSHOP**

€1.500 excl. Taxes

Lead a "Solutions Workshop" on a topic in relation with one of your specific competencies or innovations. The workshop shall not last more than 1 Hour and gather at least 50 persons willing to attend. Your topic will be advertised through the **AEROMART TOULOUSE 2010** promotional tools (Direct Marketing, media communication, etc...). It will also be presented in the online Catalogue, accessible to all the participants prior to the convention. If you wish to lead a "Solutions Workshop", please provide with the following information: topic title, short description (5-10 lines).
 Note that we reserve the right to decline all requests without justifications.

◆ **TOURS**

Included in your package

On December 3rd a facility tour will be exclusively arranged for US companies at two prominent Toulouse based OEMs. These tours will be coordinated by USA Embassy in Paris, France.
 A shuttle bus will depart from a location in the center of Toulouse.
 Note that you will be requested to supply details about your identity. You'll be informed about the departure location, destinations and requested information as soon as the visits are officially confirmed.

Order confirmation:

| | |
|---|---------------------------------|
| <input type="checkbox"/> <u>Aeromart Base - 1 Company – 1 Delegate</u> | € 3000 excl. Taxes |
| <input type="checkbox"/> <u>Aeromart Plus - 1 Company – 2 Delegates</u> | € 4500 excl. Taxes |
| <input type="checkbox"/> <u>Aeromart Premium - 1 Company – 3 Delegates</u> | € 8500 excl. Taxes |
| <input type="checkbox"/> <u>Extra Delegate (s)</u> | x300 excl. Taxes |
| <input type="checkbox"/> <u>Workshop</u> | 1.500 excl. Taxes |
| | French Taxes (19.6% vat)* |
| | Grand total due |

**French VAT must be collected by the organizers but is refundable if claimed back by the participants.*

I hereby enclose a check as down payment of 60% of the total amount. You can also make a wire payment. The balance will be paid at reception of the invoice to be before November 1st 2010 .

For payment by wire transfer:
 IBAN: FR76 3000 4008 0400 0107 2835 736
 BIC Code: BNPAFRPPPE
 Domiciliation : BNP PARIBAS CHAMPS ELYSEES

I hereby agree with all the terms of AEROMART TOULOUSE 2010 participation conditions.

Date, Signature (compulsory) and company's stamp:

AEROMART TOULOUSE 2010 GENERAL TERMS AND CONDITIONS

1. ORGANISATION

The **AEROMART TOULOUSE 2010** business convention is organized by the company **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-BILLANCOURT - France, hereafter referred to as the organizers.

2. PURPOSE

These regulations stipulate the terms and conditions according to which the organizers and run the above convention. They detail the respective rights and obligations on the part of the participant and the organizers. The participant formally undertakes to abide by these regulations.

3. PLACE AND DATE

The **AEROMART TOULOUSE 2010** business convention will be held at the Parc des Expositions de Toulouse (France) on **December, 1st and 2nd, 2010**. The organizers are free to change the place or date of the convention in the event of the premises being unavailable in case of *force majeure*. The organizers are free to cancel the convention having first notified the participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant except the refund of pre-paid registration fees.

4. ADMISSION, REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is entitled to participate provided it has the relevant skills to enter into negotiations with prime contractors. The organizers reserve the right to refuse any application, whatever the grounds and without having to justify their decision. In the event of a participant withdrawing **before November 1st 2010**, the signatory is liable for 30% of the initial participation fee, to cover the organizers' costs. Withdrawal from the event can only be notified to the organizers by registered letter with acknowledgement of receipt, the postmark being taken as proof of postage. After that date, registration for **AEROMART TOULOUSE 2010** is considered final and irrevocable, and the participant is liable for the whole of the initial amount for participation.

5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The overall participation fee is 4.000 € taxes excl, 6.000 € taxes excl, 10.000 € taxes excl depending on the basic option chosen, plus any additional options.

This registration fee for the **AEROMART TOULOUSE 2010** business convention includes the items described in the "Base, Plus, Premium options" section of the present registration form.

6. COMMERCIAL REGULATIONS

Participants may not allow any other company to benefit from the services offered by the **AEROMART TOULOUSE 2010** business convention without prior consent from the organizers. Participants formally undertake not to perform activities outside the confines of the convention center premises similar to those offered within, and this for the whole duration of the convention.

7. OBLIGATION TO PRODUCE A RESULT

The organizers undertake to diligently use the resources available to it without being subject to an obligation to produce a result.

8. INSURANCE

The organizers are legally responsible as organizers of the **AEROMART TOULOUSE 2010** business convention. This civil liability shall under no circumstances be extended to include injury caused by third parties to participants. The Parc des expositions de Toulouse assumes its civil liability as owner of the fixtures and fittings, permanent or otherwise, used for the purposes of the convention, and for the use of companies and business activities under its direct control. The same applies to all outside companies. Participants must have personal liability insurance cover and must undertake to answer for all damages caused to others either by themselves or their staff or equipment. Participants must have insurance cover for any equipment they own or acquire during the convention.

9. APPLICATION OF THE REGULATIONS

The organizers reserve the right to decide on all cases not provided for in these regulations and to introduce any necessary amendments or additional clauses to this matter, which shall become immediately enforceable. Circulars sent out to participants at a later date form an integral part of these regulations. Any infringement of these regulations may lead to the expulsion of the offender/infringing party, at the sole request of the organizers, without formal notice and no refund shall be due for the participation fee nor for any sums paid by him, which shall be retained by the organizers.

10. JURISDICTION CLAUSE

By signing the registration form, the participant shall be deemed to have agreed to be bound unreservedly by the clauses of these regulations. In the event of a dispute and before any proceedings are instituted, the participant undertakes to submit his complaints to the organizers. In the event of a dispute, the courts assigned to the registered offices of the **abe** shall entertain sole jurisdiction.

Company :
Address :
.....
Contact Name :
Date :

Signature (compulsory) and company's stamp:

Sign and return to:
**EABO, European-American Business
Organization, Inc. / Aeromart Toulouse**
The Chrysler Building
405 Lexington Avenue, 27th Floor
New York, NY, 10174
Fax: (212) 972 3026
Phone : (212) 972 3035

BCI Aerospace is a division of
abe – advanced business events
35/37 rue des Abondances
92513 – Boulogne Cedex, France
SA au Capital de 50 000 euros
RCS Nanterre B 515 013 506 / NAF : 8230 Z

COMPANY :

- ◆ Address :
- ◆ Post code : ◆ Town : ◆ Country :
- ◆ Phone : ◆ Fax : ◆ Email :
- ◆ Web site :
- ◆ Date of foundation : ◆ Turnover (In Millions of Euros) : ◆ Number of employees :
- ◆ % in Aeronautics: ◆ Turnover : ◆ % in Space:..... ◆ Turnover:.....
- ◆ % of Export : ◆ Export area(s) :
- ◆ Group affiliation : ◆ Group nationality :
- ◆ Member of an association, society or syndicate :

REGISTRATION

Participants details:

Participant 1 (*The person to whom the organizer will send all documents and files*)

- ◆ Title : ◆ First name : ◆ Last name :
- ◆ Position : ◆ Mobile phone :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :
- ◆ Address (no PO box accepted) :
- ◆ Post code : ◆ Town : ◆ Country :
- ◆ Other useful information :

Participant 2

- ◆ Title : ◆ First name : ◆ Last name :
- ◆ Position : ◆ Mobile phone :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :
- ◆ Address (no PO box accepted) :
- ◆ Post code : ◆ Town : ◆ Country :

Billing details : (compulsory)

- ◆ Company : ◆ Registration N° : ◆ VAT N° :
- ◆ Title : ◆ First name : ◆ Last name : ◆ Department :
- ◆ Address :
- ◆ Post Code : ◆ Town : ◆ Country :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :

MAIN ACTIVITY(IES)

.....

SECONDARY ACTIVITY(IES)

.....

NATURE OF THE PARTICIPATION

| | |
|---|--|
| <p>◆ Our offer</p> <p><input type="checkbox"/> Sub-contracting <input type="checkbox"/> R & D partnership</p> <p><input type="checkbox"/> Products <input type="checkbox"/> Licenses / Technologies</p> <p><input type="checkbox"/> Know-how <input type="checkbox"/> Commercial representation</p> <p><input type="checkbox"/> Services <input type="checkbox"/> Common research programs</p> <p><input type="checkbox"/> Other (specify) :</p> <p>.....</p> <p>.....</p> | <p>◆ Our needs</p> <p><input type="checkbox"/> Purchasing <input type="checkbox"/> Quality</p> <p><input type="checkbox"/> Design <input type="checkbox"/> Engineering</p> <p><input type="checkbox"/> Production <input type="checkbox"/> Manufacturing, industrialization</p> <p><input type="checkbox"/> Sub-contracting <input type="checkbox"/> Research & Development</p> <p><input type="checkbox"/> Other (specify) :</p> <p>.....</p> <p>.....</p> |
|---|--|

PRODUCTS AND SERVICES OFFERED

ENERGY AND POWER CONDITIONING

- Batteries
- Other types of energy storage (inertia wheels, fuel cells, etc.).
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Other (specify) :

ELECTRONICS & ELECTRICITY

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connection
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Other (specify) :

TESTS, CONTROL & MEASURES

- Test bench
- Test management
- Non destructive tests
- Other (specify) :

SCIENTIFIC AND INDUSTRIAL INFORMATION TECHNOLOGY

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Other (specify) :

ENGINEERING & DESIGN CENTERS

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Other (specify) :

INSTRUMENTATION

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- In-situ science measure devices
- Other (specify) :

SOFTWARE

- Software development
- Software engineering
- Software tools
- Software quality and product insurance
- Other (specify) :

COMPOSITE MATERIALS

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify) :
- Strengthening or feed (specify) :

- Skin packaging
- Filament Winding
- Minimum Time Air Routes
- Sandwich systems
- Polymerization
- Machining and assembly
- Non destructive tests
- Material specification
- Processing material
- Training
- Other (specify) :

MECHANICS AND METALS

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Other (specify) :

OPTICS AND ELECTRO-OPTICS

- Analysis & engineering of optical system
- Optical components -incl. micro-optics
- Electro-optical devices
- Laser systems and technologies
- Optical instruments and sensors
- Other (specify) :

PROPULSION

- Chemical propulsion
- Electrical propulsion
- Cryogenic propulsion
- Air-breathing propulsion
- Other (specify) :

THERMAL CONTROL

- Thermal control systems -incl. Software
- Thermal control components
- Cryogenics
- High-power radiators
- Fluid circuit
- Other (specify) :

SERVICES

- Products insurance
- Consulting, auditing
- Quality
- Training

- Environment
- Certification
- Safety, accident prevention, Industrial hygiene
- Information
- Transport, logistics
- Maintenance
- Packaging
- Products handling
- Industrial design
- Technology watch
- Other (specify) :

STRUCTURES

- Structural engineering and control
- Structural manufacturing techniques
- Active structures and control
- Smart structures
- Other (specify) :

ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- Water recycling systems
- Waste recycling systems
- Air management systems and components
- Other (specify) :

TECHNICAL TEXTILES

- Decoration
- Textile finishing
- Woven fabrics
- Non-woven fabrics
- Other (specify) :

SIGNAL PROCESSING

- Guidance and control
- Signal and image processing
- Sensors
- Compression, encryption, etc.
- Other (specify) :

DATA PROCESSING AND STORAGE

- Data retrieving
- Data processing and storage
- Technical documentation
- Other (specify) :

PLASTICS PROCESSING

- Injection
- Molding
- Pultrusion
- Extrusion
- Thermoforming
- Compounding
- Other (specify) :

EQUIPMENT MANUFACTURER

SYSTEM MANUFACTURER

HYDRAULICS

SPECIAL MACHINERY

METROLOGY

TOOLING

PNEUMATICS

ROBOTICS & AUTOMATISMS

OTHER (specify) :

DESCRIPTION OF PRODUCTS AND SERVICES OFFERED

In this section you must provide details about specific competences, techniques, technologies, machines as well as innovations that you are promoting.

◆ Civil aeronautics:

◆ Military aeronautics :

◆ Space:

◆ Other (specify):

◆ Technical data:

◆ Certifications:.....

◆ References:.....

◆ Achieved Applications:

◆ Type of contacts sought:

◆ Production sites abroad:

APPLICATIONS IN AERONAUTICS AND SPACE

MILITARY AIRCRAFT

- Bombers
- Freight - Transport – In-flight refueling
- Early Warning
- Electronic Warfare
- Fighters
- Observation
- Patrol ASW
- Reconnaissance
- Research - Test Bench – Experiments
- Training
- Utilities
- Other (specify) :

COMMERCIAL AIRCRAFT

- Narrow-body jetliner
- Wide-body jetliner
- Turboprop aircraft
- Other (specify) :

ROTARY WING AIRCRAFT

- Naval
- Reconnaissance / attack
- Tilt rotor
- Training
- Transport
- Utilities
- Other (specify) :

BUSINESS & GENERAL AVIATION AIRCRAFT

- Turbo jets
- Turbo propulsion jets
- Reciprocating engine-powered jets
- Other (specify) :

UNMANNED AERIAL VEHICLES AND DRONES

.....

.....

GAS TURBINE ENGINES

.....

.....

LAUNCH VEHICLES

- Launchers*
 - Manned systems
 - Unmanned systems
 - Other (specify) :
-
- Civil satellites*
 - Communication
 - Observation
 - Navigation
 - Scientific
 - Weather
 - Technology development
 - Other (specify) :

Military satellites

- Communication
- Early warning
- Earth observation
- Navigation
- Reconnaissance and surveillance
- Technology development
- Manned systems
- Other (specify) :

Robots

.....

.....

Orbiters

.....

.....

Ground infrastructures

.....

.....

MISSILES

- Air to air
- Air to surface
- Anti armor
- Antibalistic
- Anti ship
- Anti submarine
- Surface to air
- Surface to surface
- Other (specify) :

UNPOWERED GUIDED WEAPONS

.....

.....

AIR TRAFFIC CONTROL RADARS

.....

.....

COMMUNICATION & NAVIGATION SYSTEMS

.....

.....

DATA PROCESSING EQUIPMENT

.....

.....

DISPLAY SCREENS AND INSTRUMENTS

.....

.....

ELECTRONIC WARFARE SYSTEMS

.....

.....

INTEGRATED AVIONICS SYSTEMS

.....

.....

RADARS AND SENSORS

.....

.....

AIRLINES

.....

.....

AIRPORT

.....

.....

Other (specify) :

.....



abe - advanced business events- AEROMART TOULOUSE 2010
 35/37 rue des Abondances - 92513 Boulogne-Billancourt, France
 Tel: +33 (0)1 41 86 41 67 fax: +33 (0)1 46 03 86 26
 Site Internet : www.aeromart.tm.fr/TOULOUSE
 E-Mail : aeromart@advbe.com
 SA au capital de 50000 euros
 RCS Nanterre B 515 013 506– NAF : 8230Z