

# AEROSPACE MEETINGS IN GUADALAJARA

## By BCI Aerospace, a division of abe –advanced business events

### ORDER FORM – US COMPANIES ONLY

The below rates and conditions are strictly reserved to US based companies and not available on the online registration form. Select the appropriate option and return this order form signed to BCI Aerospace representative in the USA, EABO (first 4 pages by fax or email):

**EABO, European-American Business Organization, Inc. / Aerospace Meetings Guadalajara**

The Chrysler Building  
405 Lexington Avenue, 27th Floor  
New York, NY, 10174  
**Fax: (212) 972 3026**  
Phone : (212) 972 3035  
[bciaero@eabo.biz](mailto:bciaero@eabo.biz)

The second step of your registration will require you to supply us with technical details of your capabilities, products and services. You can either complete the remaining fields of this form or fill it out from the website. Please click the following link and fill out the online registration form (*do not consider the online rates as they're not applicable to US firms*): [http://www.bciaerospace.com/mexico/rendezvous/php/inscription\\_po\\_form.php?langue=en](http://www.bciaerospace.com/mexico/rendezvous/php/inscription_po_form.php?langue=en)  
Information provided will help us make a detailed profile of your company and be visible to all participants a few weeks prior to the show. It is therefore very important to ensure your profile is accurate.

**Only registered companies will have full access the buyers profiles (and those of all the other participants). You must sign up prior to September 03, 2010.**

**Payment by credit card will be possible. The signed purchase of order is required**

## BASE OPTIONS

### ◆ 1 company – 1 participant

**USD 3100\***

One 6sqm booth (3x2)  
1 Company – 1 person  
Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board

For 1 delegate



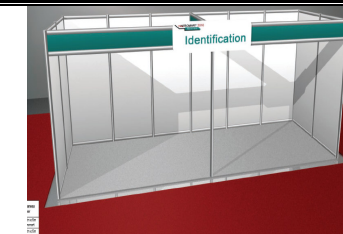
- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- ◆ Supply of a memory stick with the detailed catalogue
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the workshops and conferences
- ◆ Seated business lunch on October 5&6
- ◆ Access to the coffee corner on October 5&6 (hot and cold drinks)

### ◆ 1 company – 2 participants

**USD 5100\***

One 12sqm booth (6x2)  
1 Company - 2 persons  
Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board

For 2 delegates



- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- ◆ Supply of a memory stick with the detailed catalogue
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the workshops and conferences
- ◆ Seated business lunch on October 5&6
- ◆ Access to the coffee corner on October 5&6 (hot and cold drinks)

### ◆ 1 company – 3 participants

**USD 7300\***

One 24sqm booth (6x4)  
1 Company - 3 persons  
Fully equipped with spot lights, 2 tables, 4 chairs, 2 arm chairs, 1 cupboard, 1 storage box, carpet and company sign.

For 3 delegates



- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- ◆ Supply of a memory stick with the detailed catalogue
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the workshops and conferences
- ◆ Seated business lunch on October 5&6
- ◆ Access to the coffee corner on October 5&6 (hot and cold drinks)

### ◆ Additional participant

**USD 300\***

- ◆ Seated business lunch on October 5&6
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the workshops and conferences

\* Note: the taxes are not applicable for non Mexican companies participating in Aerospace Meetings Guadalajara 2010. This exemption will be notified on your invoice

## PLUS OPTIONS

### ◆ 1 company – 1 participant

**USD 6000\***

One 6sqm booth (3x2)  
1 Company – 1 person  
Fully equipped with spot lights, 1 table,  
3 chairs, carpet and fascia board

For 1 delegate



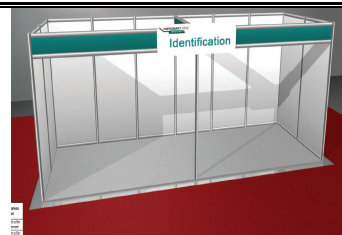
- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- ◆ Supply of a memory stick with the detailed catalogue
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the workshops and conferences
- ◆ Seated business lunch on October 5&6
- ◆ Access to the coffee corner on October 5&6 (hot and cold drinks)
- ◆ 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- ◆ Access to the gala diner on October
- ◆ Shuttle service and interpreters (if required)
- ◆ Access to a seminar on Mexican aerospace market

### ◆ 1 company – 2 participants

**USD 9000\***

One 12sqm booth (6x2)  
1 Company – 2 persons  
Fully equipped with spot lights, 1 table,  
3 chairs, carpet and fascia board

For 2 delegates



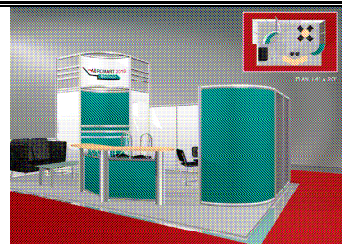
- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- ◆ Supply of a memory stick with the detailed catalogue
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the workshops and conferences
- ◆ Seated business lunch on October 5&6
- ◆ Access to the coffee corner on October 5&6 (hot and cold drinks)
- ◆ 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- ◆ Access to the gala diner on October
- ◆ Shuttle service and interpreters (if required)
- ◆ Access to a seminar on Mexican aerospace market

### ◆ 1 company – 3 participants

**USD 15000\***

One 24sqm booth (6x4)  
1 Company – 3 persons  
Fully equipped with spot lights, 2  
tables, 4 chairs, 2 arm chairs, 1  
cupboard, 1 storage box, carpet and  
company sign.

For 3 delegates



- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- ◆ Supply of a memory stick with the detailed catalogue
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the workshops and conferences
- ◆ Seated business lunch on October 5&6
- ◆ Access to the coffee corner on October 5&6 (hot and cold drinks)
- ◆ 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- ◆ Access to the gala diner on October
- ◆ Shuttle service and interpreters (if required)
- ◆ Access to a seminar on Mexican aerospace market

### ◆ Additional participant

**USD 1000\***

- ◆ Seated business lunch on October 5&6
- ◆ Access to the "Do business with" session on October 5
- ◆ Access to the Workshops and Conferences
- ◆ 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- ◆ Access to the gala diner on October
- ◆ Shuttle service and interpreters (if required)
- ◆ Access to a seminar on Mexican aerospace market

**◆ WORKSHOP**

**USD 1500\***

Lead a "Solutions Workshop" on a topic in relation with one of your specific competencies or innovations. The workshop shall not last more than 1 Hour and gather at least 50 persons willing to attend. Your topic will be advertised through the **AEROSPACE MEETINGS GUADALAJARA 2010** promotional tools (Direct Marketing, media communication, etc...). It will also be presented in the online Catalogue, accessible to all the participants prior to the convention. If you wish to lead a "Solutions Workshop", please provide with the following information: topic title, short description (5-10 lines).  
Note that we reserve the right to decline all requests without justifications.

<b>BASE OPTION</b>		
<input type="checkbox"/> 1 company – 1 participant	USD 3100 *	.....
<input type="checkbox"/> 1 company – 2 participants	USD 5100 *	.....
<input type="checkbox"/> 1 company – 3 participants	USD 7.300*	.....
<input type="checkbox"/> Additional participant	..... X USD 300 *	.....
<b>PLUS OPTION</b>		
<input type="checkbox"/> 1 company – 1 participant	USD 6000 *	.....
<input type="checkbox"/> 1 company – 2 participants	USD 9000 *	.....
<input type="checkbox"/> 1 company – 3 participants	USD 15000*	.....
<input type="checkbox"/> Additional participant	..... X USD 1000 *	.....
<input type="checkbox"/> Workshop	USD 1500 *	.....
<b>GRAND TOTAL * :</b>		.....

Payment by credit card will be possible once your purchase of order has been received.

*Payment by wire transfer also is available. Abe bank details are indicated here below:*

IBAN: FR76 3000 4008 0400 0100 7591 014 (account in USD)

BIC Code: BNPAFRPPPE

Domiciliation : BNP PARIBAS Champs Elysées

*Payment by check is to be made to **abe** - advanced business events.*

*All accounts must be settled before September 05, 2010.*

*\*Taxes are not applicable for non Mexican companies participating Aerospace Meetings Guadalajara 2010.  
This exemption will be notified on your invoice.*

*I hereby agree with all the terms and conditions of AEROSPACE MEETINGS GUADALAJARA 2010.*

**Date, Signature and company stamp (compulsory):**

\* Note : taxes are not applicable for non Mexican companies participating in Aerospace Meetings in Guadalajara 2010. This exemption will be notified on your invoice

# AEROSPACE MEETINGS GUADALAJARA 2010 GENERAL TERMS AND CONDITIONS

## 1. ORGANISATION

The AEROSPACE MEETINGS GUADALAJARA 2010 business convention is organized by the company *abe - advanced business events*, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the organizers.

## 2. PURPOSE

These regulations stipulate the terms and conditions according to which the organizers and run the above convention. They detail the respective rights and obligations on the part of the participant and the organizers. The participant formally undertakes to abide by these regulations.

## 3. PLACE AND DATE

The **AEROSPACE MEETINGS GUADALAJARA 2010** business convention will be held at the Guadalajara Expo from **October, 5<sup>th</sup> to 6<sup>th</sup>, 2010**. The organizers are free to change the place or date of the convention in the event of the premises being unavailable in case of *force majeure*. The organizers are free to cancel the convention having first notified the participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant except the refund of pre-paid registration fees.

## 4. ADMISSION, REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is entitled to participate provided it has the relevant skills to enter into negotiations with prime contractors. The organizers reserve the right to refuse any application, whatever the grounds and without having to justify their decision. In the event of a participant withdrawing before September 05, 2010, the signatory is liable for 30% of the initial participation fee, to cover the organizers' costs. Withdrawal from the event can only be notified to the organizers by registered letter with acknowledgement of receipt, the postmark being taken as proof of postage. After that date, registration for AEROSPACE MEETINGS GUADALAJARA 2010 is considered final and irrevocable, and the participant is liable for the whole of the initial amount for participation.

## 5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The overall participation fee is USD 3100, USD 5100 and USD 7300 depending on the basic option chosen, plus any additional options. The taxes are not applicable for non Mexican companies participating in Aerospace Meetings Guadalajara 2010. This exemption will be notified on your invoice. This registration fee for the AEROSPACE MEETINGS GUADALAJARA 2010 business convention includes the items described in the "Base, Plus options" section of the present registration form.

## 6. COMMERCIAL REGULATIONS

Participants may not allow any other company to benefit from the services offered by the AEROSPACE MEETINGS GUADALAJARA 2010 business convention without prior consent from the organizers. Participants formally undertake not to perform activities outside the confines of the convention center premises similar to those offered within, and this for the whole duration of the convention.

## 7. OBLIGATION TO PRODUCE A RESULT

The organizers undertake to diligently use the resources available to it without being subject to an obligation to produce a result.

## 8. INSURANCE

The organizers are legally responsible as organizers of the AEROSPACE MEETINGS GUADALAJARA 2010 business convention. This civil liability shall under no circumstances be extended to include injury caused by third parties to participants. The Guadalajara Expo (Guadalajara, Mexico) assumes its civil liability as owner of the fixtures and fittings, permanent or otherwise, used for the purposes of the convention, and for the use of companies and business activities under its direct control. The same applies to all outside companies. Participants must have personal liability insurance cover and must undertake to answer for all damages caused to others either by themselves or their staff or equipment. Participants must have insurance cover for any equipment they own or acquire during the convention.

## 9. APPLICATION OF THE REGULATIONS

The organizers reserve the right to decide on all cases not provided for in these regulations and to introduce any necessary amendments or additional clauses to this matter, which shall become immediately enforceable. Circulars sent out to participants at a later date form an integral part of these regulations. Any infringement of these regulations may lead to the expulsion of the offender/infringing party, at the sole request of the organizers, without formal notice and no refund shall be due for the participation fee nor for any sums paid by him, which shall be retained by the organizers.

## 10. JURISDICTION CLAUSE

By signing the registration form, the participant shall be deemed to have agreed to be bound unreservedly by the clauses of these regulations. In the event of a dispute and before any proceedings are instituted, the participant undertakes to submit his complaints to the organizers. In the event of a dispute, the courts assigned to the registered offices of the *abe* shall entertain sole jurisdiction.

Company's Name : .....  
Address : .....  
.....  
Contact Name : .....  
Date : .....

Signature and company's stamp (compulsory) :

Sign and return to:  
**EABO, European-Business  
Organization, Inc. / Aerospace  
Meeting Guadalajara**  
The Chrysler Building  
405 Lexington Avenue, 27<sup>th</sup> Floor  
New York, NY, 10174  
Fax: (212) 972 3026  
Phone: (212) 972 3035



# COMPANY PROFILE AEROSPACE MEETINGS GUADALAJARA 2010

**COMPANY :** .....

◆ Address : .....

◆ Post code : ..... ◆ Town : ..... ◆ Country : .....

◆ Phone : ..... ◆ Fax : ..... ◆ Email : .....

◆ Web site : .....

◆ Date of foundation : ..... ◆ Turnover (In Millions of Euros) : ..... ◆ Number of employees : .....

◆ % in Aeronautics: ..... ◆ Turnover : ..... ◆ % in Space:..... ◆

Turnover:.....

◆ % of Export : ..... ◆ Export area(s) : .....

◆ Group affiliation : ..... ◆ Group nationality : .....

◆ Member of an association, society or syndicate : .....

## REGISTRATION

### Participants details:

**Participant 1** *(The person to whom the organizer will send all documents and files)*

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Position : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO box accepted) : .....

◆ Post code : ..... ◆ Town : ..... ◆ Country : .....

◆ Other useful information : .....

**Participant 2**

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Position : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO box accepted) : .....

◆ Post code : ..... ◆ Town : ..... ◆ Country : .....

### Billing details : (compulsory)

◆ Company : ..... ◆ Registration N° : ..... ◆ VAT N° : .....

◆ Title : ..... ◆ First name : ..... ◆ Last name : ..... ◆ Department : .....

◆ Address : .....

◆ Post Code : ..... ◆ Town : ..... ◆ Country : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

## MAIN ACTIVITY(IES)

.....

.....

.....

.....

## SECONDARY ACTIVITY(IES)

.....

.....

.....

## NATURE OF THE PARTICIPATION

◆ Our offer	◆ Our needs
<input type="checkbox"/> Sub-contracting <input type="checkbox"/> Products <input type="checkbox"/> Know-how <input type="checkbox"/> Services <input type="checkbox"/> Other (specify) : ..... ..... .....	<input type="checkbox"/> R & D partnership <input type="checkbox"/> Licenses / Technologies <input type="checkbox"/> Commercial representation <input type="checkbox"/> Common research programs <input type="checkbox"/> Purchasing <input type="checkbox"/> Design <input type="checkbox"/> Production <input type="checkbox"/> Sub-contracting <input type="checkbox"/> Other (specify) : ..... ..... .....
<input type="checkbox"/> Quality <input type="checkbox"/> Engineering <input type="checkbox"/> Manufacturing, industrialization <input type="checkbox"/> Research & Development	

# PRODUCTS AND SERVICES OFFERED

## ENERGY AND POWER CONDITIONING

- Batteries
- Other types of energy storage (inertia wheels, fuel cells, etc.).
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Other (specify) : .....

## ELECTRONICS & ELECTRICITY

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connection
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Other (specify) : .....

## TESTS, CONTROL & MEASURES

- Test bench
- Test management
- Non destructive tests
- Other (specify) : .....

## SCIENTIFIC AND INDUSTRIAL INFORMATION TECHNOLOGY

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Other (specify) : .....

## ENGINEERING & DESIGN CENTERS

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Other (specify) : .....

## INSTRUMENTATION

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- In-situ science measure devices
- Other (specify) : .....

## SOFTWARE

- Software development
- Software engineering
- Software tools
- Software quality and product insurance
- Other (specify) : .....

## COMPOSITE MATERIALS

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify) : .....
- Strengthening or feed (specify) : .....
- Skin packaging
- Filament Winding
- Minimum Time Air Routes
- Sandwich systems
- Polymerization
- Machining and assembly
- Non destructive tests
- Material specification
- Processing material
- Training
- Other (specify) : .....

## MECHANICS AND METALS

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Other (specify) : .....

## OPTICS AND ELECTRO-OPTICS

- Analysis & engineering of optical system
- Optical components -incl. micro-optics
- Electro-optical devices
- Laser systems and technologies
- Optical instruments and sensors
- Other (specify) : .....

## PROPULSION

- Chemical propulsion
- Electrical propulsion
- Cryogenic propulsion
- Air-breathing propulsion
- Other (specify) : .....

## THERMAL CONTROL

- Thermal control systems -incl. Software
- Thermal control components
- Cryogenics
- High-power radiators
- Fluid circuit
- Other (specify) : .....

## SERVICES

- Products insurance
- Consulting, auditing
- Quality
- Training

- Environment
- Certification
- Safety, accident prevention, Industrial hygiene
- Information
- Transport, logistics
- Maintenance
- Packaging
- Products handling
- Industrial design
- Technology watch
- Other (specify) : .....

## STRUCTURES

- Structural engineering and control
- Structural manufacturing techniques
- Active structures and control
- Smart structures
- Other (specify) : .....

## ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- Water recycling systems
- Waste recycling systems
- Air management systems and components
- Other (specify) : .....

## TECHNICAL TEXTILES

- Decoration
- Textile finishing
- Woven fabrics
- Non-woven fabrics
- Other (specify) : .....

## SIGNAL PROCESSING

- Guidance and control
- Signal and image processing
- Sensors
- Compression, encryption, etc.
- Other (specify) : .....

## DATA PROCESSING AND STORAGE

- Data retrieving
- Data processing and storage
- Technical documentation
- Other (specify) : .....

## PLASTICS PROCESSING

- Injection
- Molding
- Pultrusion
- Extrusion
- Thermoforming
- Compounding
- Other (specify) : .....

## ○ EQUIPMENT MANUFACTURER

## ○ SYSTEM MANUFACTURER

## ○ HYDRAULICS

## ○ SPECIAL MACHINERY

## ○ METROLOGY

## ○ TOOLING

## ○ PNEUMATICS

## ○ ROBOTICS & AUTOMATISMS

OTHER (specify) : .....

.....

.....

**DESCRIPTION OF PRODUCTS AND SERVICES OFFERED**

In this section you must provide details about specific competences, techniques, technologies, machines as well as innovations that you are promoting.

◆ Civil aeronautics: .....

◆ Military aeronautics :.....

◆ Space:.....

◆ Other (specify): .....

◆ Technical data: .....

◆ Certifications:.....

◆ References: .....

◆ Achieved Applications: .....

◆ Type of contacts sought: .....

◆ Production sites abroad: .....



